Minutes of a Regular General Meeting of the Town of Tecumseh Business Improvement Area (TOTBIA)

A Regular General Meeting of the Town of Tecumseh BIA (TOTBIA) Members held as of Wednesday, January 13, 2021 held electronically at 6:00 PM.

Live stream is available on the BIA website at www.tecumsehbia.com

(TOTBBM-1-1)

Call to Order

The meeting is called to order at 6:01 PM by Candice Dennis, Chair.

(TOTBBM -2-1)

Roll Call

Chair Candice Dennis
Director Linda Proctor
Director Jules Champoux
Director Scott Harris

Director Joseph Fratangeli Director Jessica Fowler Director James Dowie

Regrets: Councilor Andrew Dowie

Councillor Brian Houston Treasurer Paul Bistany Director Shane Meloche

Absent:

Minute Taker: Coordinator Denise Pelaccia

Guest:

Live Stream:

- (TOTBBM 3-1)
- Disclosure of Pecuniary Interest No disclosure at this meeting.
 - (TOTBBM 4-1)
 - Delegations No delegations at this meeting.
 - (TOTBBM 5-1)
 - Executive Nominations Executive Nominations will be deferred until next meeting-Wednesday, February, 17, 2021.
 - (TOTBBM 6-1)
 - Communications
 - 6.1 TOTBIA Board of Management Meeting Minutes

Motion: (BBM-1/21) Moved by: Scott Harris

Second by: Linda Proctor

That the minutes of the Town of Tecumseh TOTBIA Regular Board of Management Meeting held on December 9, 2020 be approved as distributed.

Approved.

Carried.

6.2 Letters From- No letters at this time.

(TOTBBM – 7-1) SUPPLEMENTARY Agenda Adoption

Financial Report

Motion: (BBM-2/21) Moved by: Candice Dennis Second by: Jessica Fowler

That the financial report for December 2020 be accepted & adopted.

Approved.

(TOTBBM - 8-1) Reports

- 8.1 Chair Report C. Dennis has no separate report, discusses issues, and provides feedback with Marketing Committee and Unfinished Business sections.
- 8.2 Treasurer Report: No report at this time.
- 8.3 Coordinator Report D. Pelaccia reports the following:

Financial Information

Windsor Rock Gym - April 10, 2019 deposit for rock wall of \$295.00 is non-refundable; it will be carried over to be used in 2021.

Beach Grove Golf & Country Club – January 2020 deposit for 2020 Christmas Party is carried over to November.

Membership Statistics

- NEW MEMBERS/BUSINESSES IN THE BIA:
- Tecumseh Vape- 13414 Tecumseh Rd. E. (Grand Opening TBD)
- Rasoi- 12150 Tecumseh Rd. E. (Grand Opening TBD)
- Zara Designer Boutique- 13300 Tecumseh Rd. E. (Grand Opening TBD)
- Presotea- 13462 Tecumseh Rd. E. (Grand Opening TBD)
- Sonata Piano Studio- 13311 Tecumseh Rd. E. (Grand Opening TBD)
- Trunk Fitness- 11933 Tecumseh Rd. E. (Grand Opening TBD)
- MEMBERS PREPARING TO OPEN:
- Hurry Curry- 400 Manning Rd. (Grand Opening TBD)
- Genki Sushi Noodle- 400 Manning Rd. (Grand Opening TBD)
- Junction Bo's- 13039 Tecumseh Rd. E. (Grand Opening TBD)

- MEMBERS PREPARING TO CLOSE:
- Closet Cravings- moving from 11962 Tecumseh Rd. E. to Sobey's Plaza in Lakeshore (25 Amy Croft Dr.)
- Current Status and Total Number of Members by sector:
- *December 2020 VS. January 2021
- Open 400 VS. 409
- Associate Members 3 VS. 3
- Empty Units/Bldgs. 45 VS. 46 (Oven 360)
- Empty Lots/– 16 VS. 16
- Empty Commercial Houses 12 VS. 12
- Property Owners 140 (27 Plazas) VS. 140 (27 Plazas)
- Grand Total 613 VS. 622

3 VS. 4 Arts/Entertainment Dining 55 VS. 58 Health & Wellness 137 VS. 138 Home/Commercial Services 14 VS. 14 Professional Services 63 VS. 63 Retail 125 VS. 127 16 VS. 16 Vacant Lots 140 VS. 140 **Property Owners** Vacant Units/Bldgs. 45 VS. 46 Residential/Commercial Houses 12 VS. 12 TOTAL MEMBERS (VOTE) 610 VS. 619

Associate Membership Program

New Associate Members:

None currently

Potential New Members (pending due to COVID):

- Lombardi Barbershop
- Sherwin Williams Paint
- Silver Tee Golf
- The Cheese Bar

BIA Social Media:

Current Followers-

- Facebook: 1,458Instagram: 417Twitter: 535
- Have posted on all social media platforms that Tecumseh Dollar sales for January 2021 are postponed until further notice due to ongoing province-wide shutdown.
- Shared BIA businesses posts to all social media platforms during the holidays.
- Have posted advertisements to promote all BIA businesses under each subcategory under each main sectors on all social media platforms during first week back from the holidays.

HST Rebate:

Nothing at this time.

- 8.4 Council Report No report at this time.
- 8.5 Committee Reports –

Marketing Committee – C. Dennis reports on:

• **Eyes on Tecumseh –** Continuing to work with the owner of Eyes on Windsor to create a special "Eyes on Tecumseh" Facebook page that will feature Tecumseh BIA Members, BIA future projects, programs, events, etc. One feature will include five Members.

Stats: Have not been received yet for the month of December from Eyes on Windsor.

- Tecumseh Life Decision to advertise with Tecumseh Life is undecided at this time for spring/summer.
- Social Media Have been sharing Members posts on our social media platforms.
- **Website** Have been advertising Members by sector in promotional image that connects back to our website Business Directory.

Membership Committee:

• **Tecumseh Dollar Program –** D. Pelaccia reports on the Tecumseh Dollar Report: Status of Tecumseh Dollars, listed below is the Tecumseh Dollar Report for December 2020:

No dollars were purchased.

No dollars were donated.

Outstanding Tecumseh Dollars

Donated Tecumseh Dollars in December 2020: \$375.00- \$300- Freebie Fridays, \$50- SRT Grand Opening, \$25- Little Caesar Employee- \$125 left in 2020 Donation Budget

2020 Tecumseh Dollars Sold: \$132,705

Associated Membership Program: Both Associate Members renewed their Membership-Chartwell and Salt Sushi, for 2021.

Streetscaping Committee:

Bike Racks – No report.

Bus Stop- Esthetics of the bus stop in front of Public Parking Lot #1 is being discussed to remove weeds, old newspaper stands, power was roof, etc.

Events Committee:

Banner Contest – All but one student has picked up their award, copy of their drawing and taken their picture. Called 8 times in the past 3 months and left 3 messages.

- Have come up for "Superhero" theme for 2021 for Gallery Without Walls- Banner Contest, Lacasse quoted us the same price as years prior- about \$107 each, budget allocated for contest is \$3,000, emailed the Manager of Public Works from the Town asking for drop off location for banners and deadline for delivery for installation.

Governance Committee:

Memorandum of Understanding – First draft received by Clerk; Chair and Coordinator will review and schedule meeting to discuss further.

- Meeting scheduled for next Thursday to discuss the MOU further with committee.

(TOTBBM - 9-1)

Unfinished Business

Strategic Plan for 2021- Need to schedule during a future Board meeting to complete.

MOU

Beautification Projects- Ex. Bus Stop

(TOTBBM - 10-1)

New Business

10.1 Lockdown- Staff Operating Details

10.2 BIA Board Meeting Date

That the Town of Tecumseh Business Improvement Area Board of Directors meet regularly on the third Wednesday of each month at 6:00 PM commencing Wednesday, February 17, 2021.

Motion: (BBM-3/21) Moved by: Joseph Fratangeli

Second by: Jules Champoux

10.3 Tecumseh Dollars 2021 Promo

(TOTBBM - 11-1)

Next Meeting

The next regular general meeting is scheduled on Wednesday, February 17, 2021 at 6:00 PM and is currently scheduled to be held electronically. The live stream will be available on the BIA website at www.tecumsehbia.com

(TOTBBM - 12-1)

Adjournment

Motion: (BBM-4/21) Moved by: Joseph Fratangeli

Second by: Scott Harris

That there being no further business, the January 13, 2021 regular general meeting of the TOTBIA Board of Management be adjourned at 6:53 PM.

Carried.

Approved.

Candice Dennis, Chair

Denise Pelaccia, Coordinator