### **Notable Variances – By Department**

### **Tax Supported**

Significant variances within department operating budgets are summarized below. A positive number represents a favourable variance (increases in revenues or decreases in expenditures).

### Building

#### **Building**

Budget Item	Commentary	Amount
Permits	Building permits are projected to be unfavourable due to two major developments not proceeding as had been anticipated, with commencement now expected for early 2023.	\$ (224,000)
Wages & Benefits	Projected to be unfavourable due to higher costs for temporary staff than anticipated and originally budgeted in Professional Fees. Temporary staff needed to process plans and inspections for several multi-unit residential structures permitted in 2021 and fill temporary vacancies.	\$ (167,000)
Professional Fees	Costs for temporary staff have been primarily processed through our payroll system and therefore reflected in Wages & Benefits above. Favourability here partially offsets the unfavourability in Wages & Benefits.	\$ 39,000

# **Public Works**

#### Roadways

Budget Item	Commentary	4	Amount
Wages & Benefits	Unfavourability mainly due to incremental overtime hours beyond what was budgeted.	\$	(48,000)
Maintenance Materials & Supplies	Unfavourability mainly a result of higher than anticipated fuel rates (\$27,000), slightly offset by lower materials & supplies usage (\$5,000)	\$	(22,000)
Maintenance Services	Projected to be favourable to budget due to fewer ditch cleanings in the first half of the year.	\$	10,000
Contract Services	Expenditures related to traffic light maintenance are projected to be unfavourable due to a \$10,000 delay in invoicing from vendor for services rendered in prior years.	\$	(14,000)
Professional Fees  – Engineer	Unfavourable due to unbudgeted consulting work to be undertaken for two major grant funding applications.	\$	(7,000)

## **Street Lighting**

Budget Item	Commentary	Amount
Maintenance Services	Increased costs to replace streetlights on Old Tecumseh Rd. These maintenance fees will be funded by reserves.	\$ (8,000)
Utilities	Favourable hydro costs due to temporary provincial rebates in place.	\$ 8,000

#### **Winter Control**

Budget Item	Commentary	Amount
Maintenance Materials & Supplies	Salt expenditures are dependent on the quantity and severity of weather events in the year. The Town's salt sheds were filled in advance of a price increase and no further purchases are anticipated for the year.	\$ 35,000

## Storm Sewers

Budget Item	Commentary	,	Amount
User Charges	Miscellaneous revenue is projected to be unfavourable to budget due to no electricity sales to the grid from our Manning Storm Pump Station generator, offset by development related cost recoveries of property owners.	\$	(5,000)
Wages & Benefits	Unfavourability mainly due to shared cost in the planned addition of a Development Engineer for 2022 Q4 approved by Council after budget adoption.	\$	(6,000)
Maintenance Materials & Supplies	Projected to be unfavourable due to replacement of Mason PI storm infrastructure (\$13,000)	\$	(12,000)
Maintenance Services	Unfavourability due to investigation and subsequent repairs to Mason PI storm infrastructure.	\$	(26,000)
Transfer to Reserves	No anticipated sales of generator electricity to the grid for the year, therefore no Transfer to Reserve expense for this budget.	\$	10,000

### Police

Budget Item	Commentary	Amount
Revenue	Unfavourability mainly due to revenue sharing of alarm registrations with Fire (\$8,000) and lower than anticipated parking fees (\$2,000).	\$ (11,000)

## **Emergency Measures**

Budget Item	Commentary	Amount
User Charges / Transfer to Reserves	Budget represents revenue from electricity sales to the grid from our generator at the arena. No revenues are anticipated this year. This is offset by a reduction in Transfers to Reserves, thus no impact to the operating budget.	\$ NIL

## Libraries & Culture

#### **Cultural Committee**

Budget Item	Commentary	Amount
Net Expenditures	Minimal activity is anticipated for fiscal 2022 resulting in lower than budgeted expenditures.	\$ 5,000

### Pool

Budget Item	Commentary	,	Amount
Grants	Projected to be favourable to budget due to greater than anticipated Canadian Summer Student grants.	\$	20,000
User Charges	Unfavourable due to lower than anticipated Pool program enrollment.	\$	(13,000)

## Planning & Zoning

### Planning & Zoning

Budget Item	Commentary	Am	ount
Tecumseh Hamlet Secondary Plan	Increase in project costs of \$7,000 to engage consultant service for consultation with major property owners regarding land servicing cost sharing strategies. Funded through reserves, so no net impact to operating budget.	\$	NIL
Mainstreet Community Improvement Plan	Tecumseh Mainstreet CIP grant program disbursements anticipated to be \$100,000 below budget. Uncommitted CIP grant program costs are transferred to reserve to be carried forward for future years, therefore no impact to operating budget.	\$	NIL
Development Charge Study	Higher than budgeted professional service fees of \$2,000 anticipated, to be funded through reserves. No net impact to operating budget.	\$	NIL
Oldcastle Future Development Lands Study	Projected costs anticipated to be lower than budgeted for 2022 as study started later than anticipated. Study to be completed in 2023. Fully funded through reserves, no impact to operating budget.	\$	NIL
Comprehensive Zoning By-law	Consultant secured through RFP process and project anticipated to be at approved budget.	\$	NIL
Industrial Community Improvement Plan	This project was not included in the 2022 approved budget. Project and funding approved by Council subsequent to budget with costs anticipated to be \$58,000 and to be funded through the Town's Lifecycle Strategic Issues Reserve.	\$	NIL

### **Committee of Adjustment**

Budget Item	Commentary	Amount
Wages & Benefits	Favourable due to a reduction in meetings and per diems as a result of COVID-19.	\$ 9,000

### Other Protection

#### **Animal Control**

Budget Item	Commentary	Amount
Licences	Dog tag revenues are projected to be significantly below budget and prior year actuals.	\$ (10,000)
Other Expenditures	Miscellaneous services are projected to be favourable as commissionaire services, used to enforce dog tag registration, were not utilized during the year due to COVID-19.	\$ 10,000

### **Crossing Guards**

Budget Item	Commentary	Amount
Wages & Benefits	Favourable due to school closures in January 2022 as a result of COVID-19.	\$ 11,000

## **Conservation Authority**

Budget Item	Commentary	Amount
Contract Services	Costs for Town share of Essex Region Conservation Authority (ERCA) program activities lower than budgeted.	\$ 13,000

## Council

Budget Item	Commentary	Amount
Wages & Benefits	Favourability is driven by lower than anticipated health benefits enrollment (\$11,000), Ward 1 Councilor position vacancy (\$6,000), and lower than anticipated per diems (\$4,000).	\$ 22,000

# **Transit**

Budget Item	Commentary		Amount
User Charges	Unfavourability mainly a result of lower than anticipated bus fare revenue (\$20,000) and advertising revenue (\$4,000). Under the ondemand bus model, we are experiencing lower ridership (approximately 30-40 riders per day). Some of lower ridership is still likely attributable to community not fully recovered from COVID-19.	₩	24,000
Contract Services	Favourability is related to decrease in call center usage.	\$	10,000

### **Parks**

#### **Parks**

Budget Item	Commentary	Amount
User Charges / Transfers to Reserves	Received donations related to the Commemorative Tree and Bench program (\$6,500). These funds will be transferred to reserves, thus no impact to operating budget.	\$ NIL
Wages & Benefits	Favourability is due to vacancies (including fewer students due to reduced demand on park and sport fields as a result of COVID-19 closures), partially offset with seasonal coverage.	\$ 52,000

Budget Item	Commentary	Amount
Maintenance Materials & Supplies	Unfavourability mainly caused by higher than budgeted gas rates in the year.	\$ (22,000)
Insurance	Lower than budgeted premiums.	\$ 6,000

### Park Buildings

Budget Item	Commentary	Amount
Grants	Revenue received from Canadian Summer Student grant program greater than budget	\$ 4,000
Utilities	Favourability due to lower than budgeted consumption.	\$ 4,000

# Fire Services

Budget Item	Commentary	Amount
User Charges	Unfavourability mainly due to delay in implementation of new development related administration fees (\$4,000) and decrease in Fire training facility rental fees as a result of COVID-19 restrictions (\$3,000)	\$ (10,000)
Wages & Benefits	Projected to be favourable due to lower hours for volunteer firefighters, salary gapping and vacancies.	\$ 80,000
Maintenance Materials & Supplies	Unfavourability mainly due to increase rates on gas (\$7,000).	\$ (8,000)

## Arena

#### Arena

Budget Item	Commentary	Amount	
User Charges/Grants	Unfavourable due to facility and program closures as a result of COVID-19 restrictions. COVID-19 Relief grant funding, deferred from 2021, to be used in the amount of \$50,000 to reduce budgetary impact.	\$	(15,000)
Wages & Benefits	Favourable due to vacancies and reduced hours as a result of facility and program closures.	\$	61,000
Maintenance Materials & Supplies	Unfavourability mainly caused by higher than budgeted gas rates in the year.	\$	(5,000)
Other Expenditures / Transfer from Reserves	Spent an incremental \$15,000 for security personnel related to vaccine passports. These direct COVID-19 operating costs will be funded through reserves established from 2021, thus no impact to bottom line.	\$	NIL

### **Recreation Programs**

Budget Item	Commentary	Amount
Grants	Received a Canadian Summer Student grant greater than budgeted.	\$ 8,000
Wages & Benefits	Favourability mainly due to salary gapping.	\$ 12,000

# Corporate Shared

Budget Item	Commentary	,	Amount
Taxes	Favourability driven by higher than anticipated residential/farm (\$126,000) and commercial/office (\$80,000) taxes.	\$	145,000
Supplemental Taxes	In-year assessment growth less than budgeted. Annual supplemental tax budget is based on recent historical averages and anticipated development.	\$	(80,000)
User Charges	Favourability mainly driven by the unbudgeted receipt of funds related to WSIB surplus rebate (\$70,000).	\$	72,000
Fines	Fines under the Provincial Offences Act are projected to be below budget by \$69,000 due to reduced ticketing and collections during COVID-19. COVID-19 Relief grant funding, deferred from 2021, to be used in the amount of \$55,000, to reduce budget impact.	\$	(14,000)
Investment Income / Transfer to Reserves	Higher than average monthly bank balances are projected to result in favourable bank interest revenue of \$117,000. These additional funds will be transferred to the Infrastructure Reserve, thus resulting in a NIL impact to the operating budget.	\$	ZIL
Municipal Drain Interest	Interest is anticipated to be favourable due to unbudgeted revenue from the E. Townline Drain project. Annual interest is highly variable as it is dependent on drain projects billed and carrying costs incurred.	\$	17,000
Wages & Benefits	Unbudgeted payment required to fund accumulated deficit in employee benefits ASO program due to increased employee benefit usage.	\$	(66,000)
Grants & Donations	Lower donations towards Lakeshore Community Services transportation program expected due to decreased ridership, likely a result of COVID-19.	\$	6,000

### Administration

#### People & Culture

Budget Item	Commentary	Amount
Professional Fees	Unfavourable due to legal services provided on confidential personnel matters.	\$ (15,000)

#### Maintenance

Budget Item	Commentary	Amount
Wages & Benefits	Unfavourable due to addition of a co-op student mid-year.	\$ (9,000)

#### **Advisory Committees**

### a) Seniors

Budget Item	Commentary	Amount
Grants	Received additional funding from Seniors Community Grant (SCG) in the year.	\$ 9,000
Total Expenditures	The above noted SCG grant was utilized in the year for education and fitness workshops. The unused base amount will be carried forward to future years (\$5,000).	\$ (5,000)

### b) Youth

Budget Item	Commentary	Amount
Total Expenditures	Favourability driven by less activity due to COVID-19 restrictions.	\$ 6,000

#### **Customer Service**

Budget Item	Commentary	Amount	
Wages & Benefits	Projected to be favourable due to vacancies.	\$	48,000

## **Technology & Client Services**

Budget Item	Commentary	Amount
Grants	Favourability driven by the following grants:	\$ 66,000
	\$50,000 for Municipal Modernization Program Intake 2 (MMP2) for digital strategy received in fiscal 2022.	
	\$16,000 of deferred grant revenue from fiscal 2021.	
Transfers from Reserves	As a result of increased grant revenue, funds are no longer anticipated to be required from Reserves to support the implementation of Cloud Strategies.	\$ (40,000)
Wages & Benefits	Projected to be favourable due to vacancies.	\$ 59,000
Professional Fees	Unfavourable due to greater than anticipated cost incurred to implement Cloud/Digital Strategy. This is partially offset with additional revenue received, as noted above.	\$ (24,000)

### CAO

### a) Tecumseh 100 Celebration

Budget Item	Commentary	Amount
Grants	Higher than budgeted Grant revenue received for the Tecumseh 100 Celebration	\$ 10,000
Donations	Received more than budgeted donations received for Tecumseh 100 Celebration.	\$ 30,000
Total Expenditures	Projected to be favourable \$40,000 due to lower overall costs incurred than budget.	\$ 42,000
Transfer from Reserves	Higher than anticipated revenue coupled with lower than budgeted expenditures (see comments above) resulted in having to transfer less from Reserves.	\$ (82,000)

### b) Other

Budget Item	Commentary	Aı	nount
Professional Fees  – Legal	Favourability due to lower than anticipated costs to be spent on ongoing lottery litigation (\$161,000), offset by decrease in required amount to be Transferred from Reserves (\$130,000).	\$	31,000
Professional Fees  – Other	Favourable due to overall lower than anticipated activity.	\$	33,000

## **Legislative & Clerk Services**

Budget Item	Commentary	Amount
Grants	Favourable due to grant revenue received for Records & Information Management Review (\$50,880) not budgeted and use of deferred COVID-19 Recovery Grant funding of \$40,000 to offset lottery licensing shortfall.	\$ 64,000
Licenses & Permits	Lottery licenses are projected to be unfavourable due to loss of revenue as a result of COVID-19. COVID-19 Relief grant funding, deferred from 2021, to be used in the amount of \$40,000 to offset impact to operating budget.	\$ (40,000)
Transfer from Reserves	Lower than anticipated because of full cost recovery for the Records & Information Management Review under the MMP-3 grant.	\$ (13,000)
Wages & Benefits	Favourable due to vacancies.	\$ 91,000
Professional Services	Unfavourability due to services related to Records Management review (\$10,000), Service Delivery review (\$8,500), and higher than anticipated costs for Integrity Commissioner. Partly offset by unbudgeted grant funding received through MMP-3 for Records Management Review.	\$ (23,000)
Public Relations	Favourability mainly due to not hosting a volunteer appreciation night during 2022 due to COVID-19.	\$ 4,000

### **Financial Services**

Budget Item	Commentary	Amount
Wages & Benefits	Favourability driven by vacancies.	\$ 127,000
Grants / Professional Fees	Projected to spend an additional \$18,000 for professional fees related to the Payroll Service Delivery review. These fees are directly offset by grant revenue (MMP2) received for this project.	NIL

### **Rate Supported**

Significant variances within department operating budgets are summarized below. A positive number represents a favourable variance (increases in revenues or decreases in expenditures).

### Sanitary Sewers

Budget Item	Commentary	Amount
User Charges	Projected to be favourable largely due to revenues related to development reviews	\$ 6,000
Wages & Benefits	Unfavourable due to addition of Development Engineer for 2022 Q4, not in original approved budget, however approved by Council during 2022.	\$ (7,000)
Maintenance Services	Anticipating an unfavourability as a result of wastewater service replacements affecting three properties, which is unusual in one calendar year.	\$ (44,000)
Contract Services	Unfavourable due to higher than budgeted rates for wastewater treatment costs from the City of Windsor (approximately 18% increase) partly offset by lower anticipated volumes. City rates are based on prior year operating costs per volume.	\$ (140,000)
Grants Expense	Favourable due to lower than anticipated intake of wastewater backflow and foundation disconnection subsidy program.	\$ 37,000

# Waterworks System

#### **Watermain and Services**

Budget Item	Commentary	Amount	
Wages & Benefits	Favourable due to vacancies.	\$	168,000
Maintenance Materials & Supplies	Unfavourability mainly due to higher than budgeted fuel rates (\$14,000) and costs for a locator replacement (\$7,000). Unfavourability is partially offset by lower than anticipated equipment rentals (\$3,000)	\$	(17,000)
Purchases for Resale	Unfavourability due to bulk water purchase rates greater than budgeted.	\$	(33,000)

#### **General Waterworks**

Budget Item	Commentary	Amount
Wages & Benefits	Unfavourability due shared cost of Development Engineer for 2022 fourth quarter as well as additional overtime.	\$ (15,000)

#### **Water Oasis**

Budget Item	Commentary	Amount
User Charges	Projected to be unfavourable based on lower bulk water purchase activity in the first half of the year.	\$ (7,000)