To: BIA Board of Management

From: Denise Pelaccia
Date: February 14, 2023





## **Membership Statistics**

# • BUSINESSES/MEMBERS IN THE BIA AREA PREPARING TO OPEN:

Dollarama- 400 Manning Rd. (Zehrs Plaza)

#### Current Status and Total Number of Members by sector:

\*December 2022 VS. January 2023

- o Open 431 VS. 432
- Associate Members 5 VS. 5
- o Empty Units/Bldgs. 48 VS. 47
- Empty Lots/– 16 VS. 15
- o Empty Commercial Houses 12 VS. 12
- o Property Owners 140 (27 Plazas) VS. 140 (27 Plazas)
- Grand Total 636 VS. 635

Arts/Entertainment 4 VS. 4 67 VS. 67 Dining Health & Wellness 143 VS. 143 Home/Commercial Services 14 VS. 14 **Professional Services** 67 VS. 67 Retail 130 VS. 131 Vacant Lots 16 VS. 16 **Property Owners** 140 VS. 140 Vacant Units/Bldgs. 48 VS. 48 Residential/Commercial Houses 12 VS. 12 TOTAL MEMBERS (VOTE) 640 VS. 641

#### **Associate Membership Program**

#### Newer Associate Members:

- o Moni Hair Boutique- 1825 Manning Rd., Unit 300 Waiting on Membership Renewal
- o ONESource Moving Solutions- 425 Leffler Dr. Has Renewed for 2023

### • Potential New Members (were pending during COVID):

- Riso Kitchen Inc.- 33 Amy Croft Dr.
- o Crossroads Canine Academy & Daycamp- 284 E. Pike Creek Rd.
- o Lombardi Barbershop- 25 Amy Croft Dr., Unit #25B
- o Sherwin Williams Paint- 35 Amy Croft Dr., Unit 9
- Silver Tee Golf- 1360 Highway #3
- o The Cheese Bar- 25 Amy Croft Dr., Unit 29-30B

<sup>\*</sup>Canvas all of Amy Croft area- Lakeshore & East Windsor.

#### **BIA Social Media:**

Current Followers-

- January 2022 VS. February 2023:
  - Facebook: 3,368 VS. 3,421Instagram: 600 VS. 629Twitter: 580 VS. 578
- Have posted on all social media platforms: Facebook, Instagram & Twitter about Tecumseh Dollars updates- the program is currently on pause for reevaluation/improvements.
- Have sold to a total of 292 people to date of writing this report. We continue to attract new
  people and spread the word about Tecumseh Dollars to a grander audience by the new
  method of selling these that we've implemented and keep our regulars happy.
- Have shared multiple social media posts by Members in our BIA on all social media platforms-Facebook, Instagram, and Twitter, even on weekends and at night on weekdays.
- Reached out to new businesses to welcome them and get them set-up on our website, mailing lists & contact information spreadsheets. Have met with some to explain our Tecumseh Dollars program and deliver Tecumseh Dollar door decals.
- Inquired information about external promotional services and opportunities.
- Have cleaned out our old office on Lacasse since the Town is not utilizing that space. Have thrown away old items, shredded outdated documents & kept some materials in good condition that we could use again at a later date.
- Have met with a few salespeople to discuss the benefits of a possible collaboration.
- Grand Openings: made promotional graphics and posted them to social media, coordinated with new business owners for date/time/special offers/events taking place, communicated information internally to Board of Directors & the Town of Tecumseh, attended, and posted photos to all social media platforms of the ribbon-cutting ceremony to welcome the new businesses into our Town. Thank you to our Board Members for attending these Grand Openings as well to help our new Members feel welcomed!