

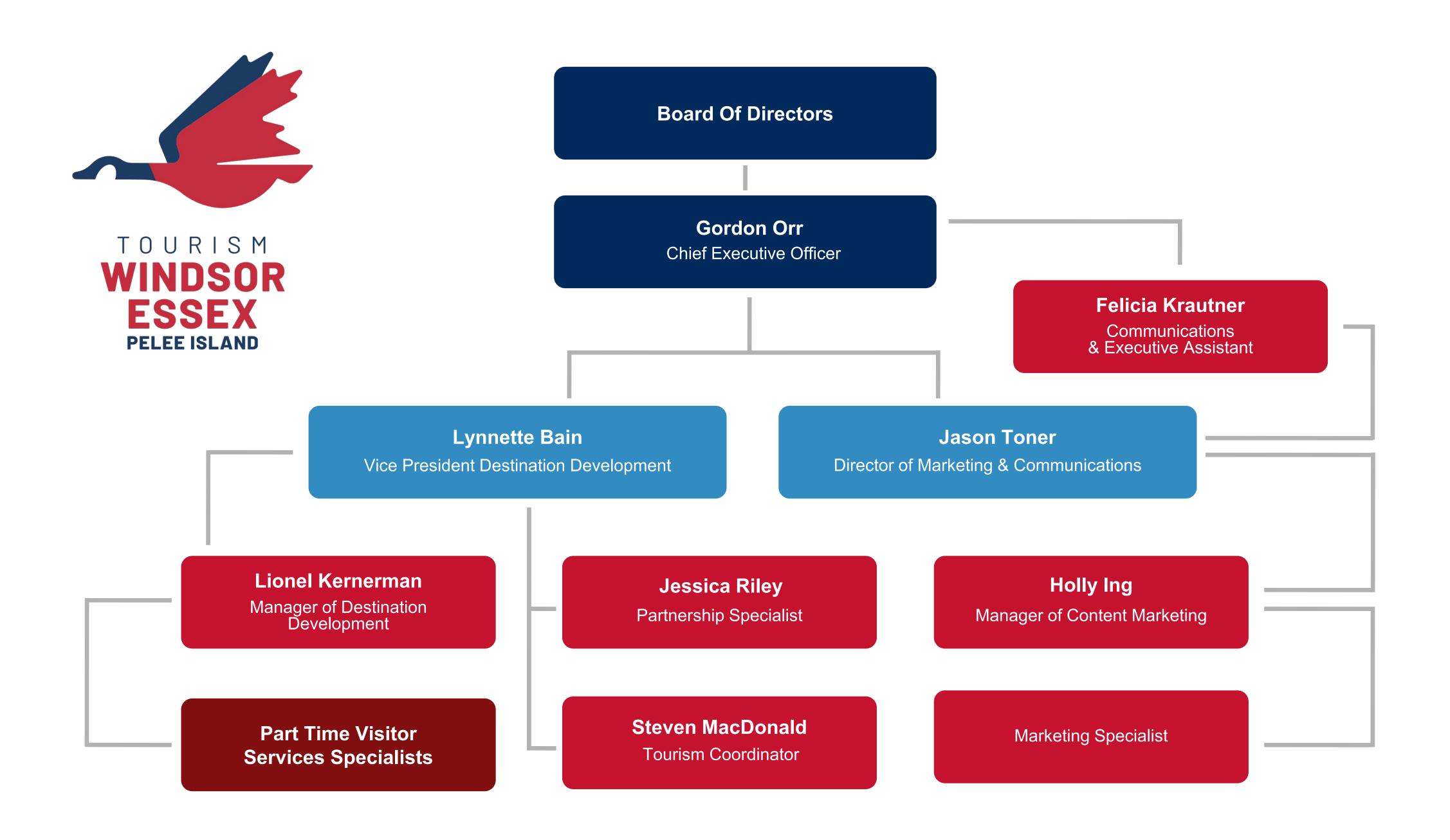
#### **Our Mission**

We are the leading tourism industry collaborative committed to enhancing the economy and quality of life through:

- Supporting industry development and individual operators
- Actively facilitating partner engagement
- Effectively marketing our destination







### **Board of Directors**

#### **Executive**

Mayor Crystal Meloche

**Town of LaSalle, Chair** 

Councillor Renaldo Agostino

City of Windsor, Vice-Chair

CEO Gordon Orr

Tourism Windsor Essex Pelee Island, Secretary Treasurer \*

\*non-voting member

#### **Directors**

Mayor Drew Dilkens

City of Windsor

Warden Hilda MacDonald

**County of Essex** 

Mayor Cathy Miller

**Township of Pelee** 

Councillor Angelo Marignani

City of Windson

Mayor Dennis Rogers

**Town of Kingsville** 

#### Tom O'Brien

**Owner, Cooper's Hawk Vineyard** 

#### Natalie Lepine

Director, Hotel Sales & Hotel Operations, Caesars Windsor

#### **Chris Savard**

**General Manager, Devonshire Mall** 

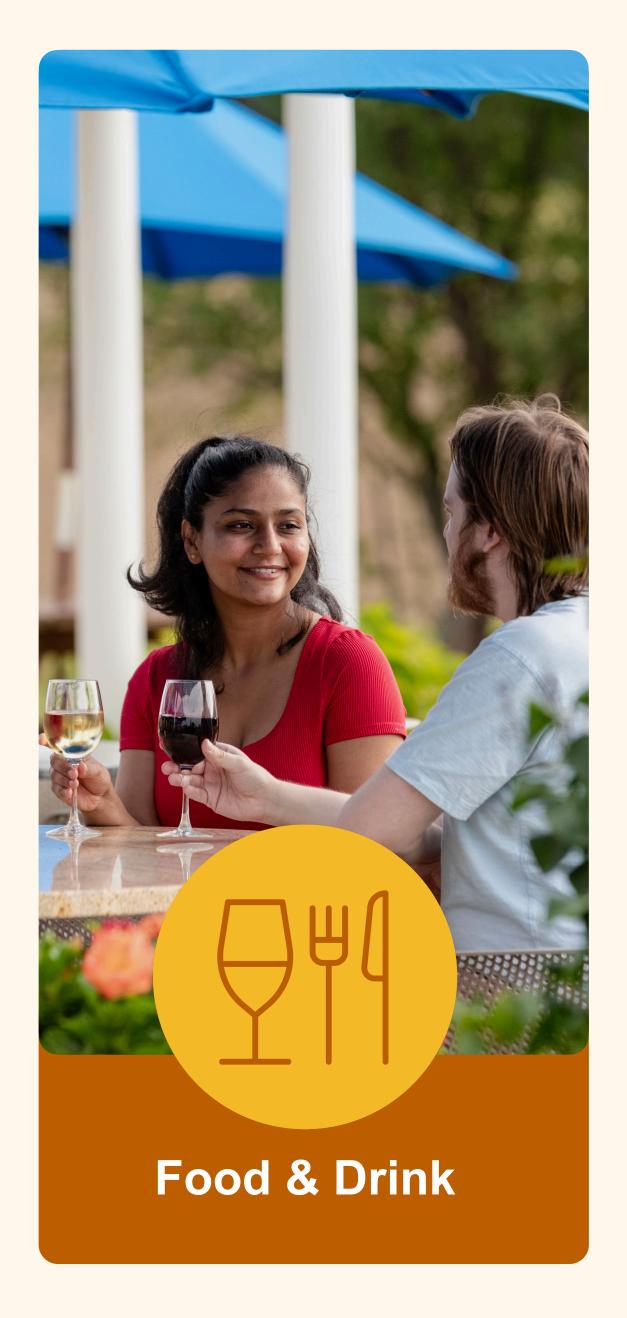
#### Danielle Breault Stuebing

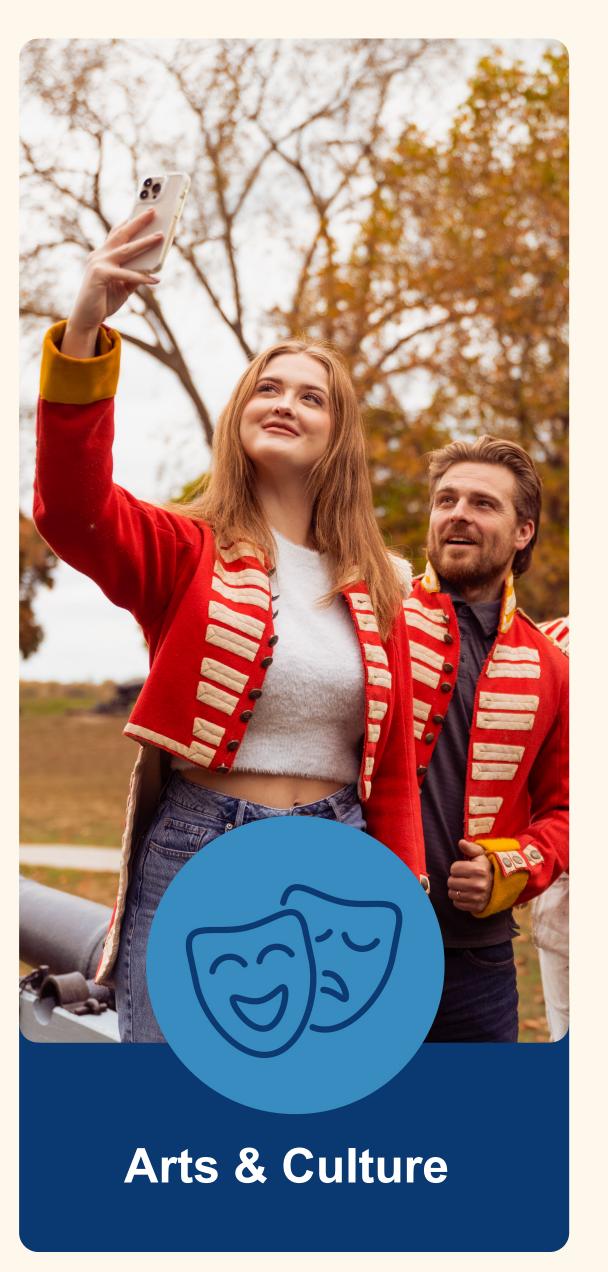
Director of Communications and Outreach Services, Essex Regional Conservation Authority



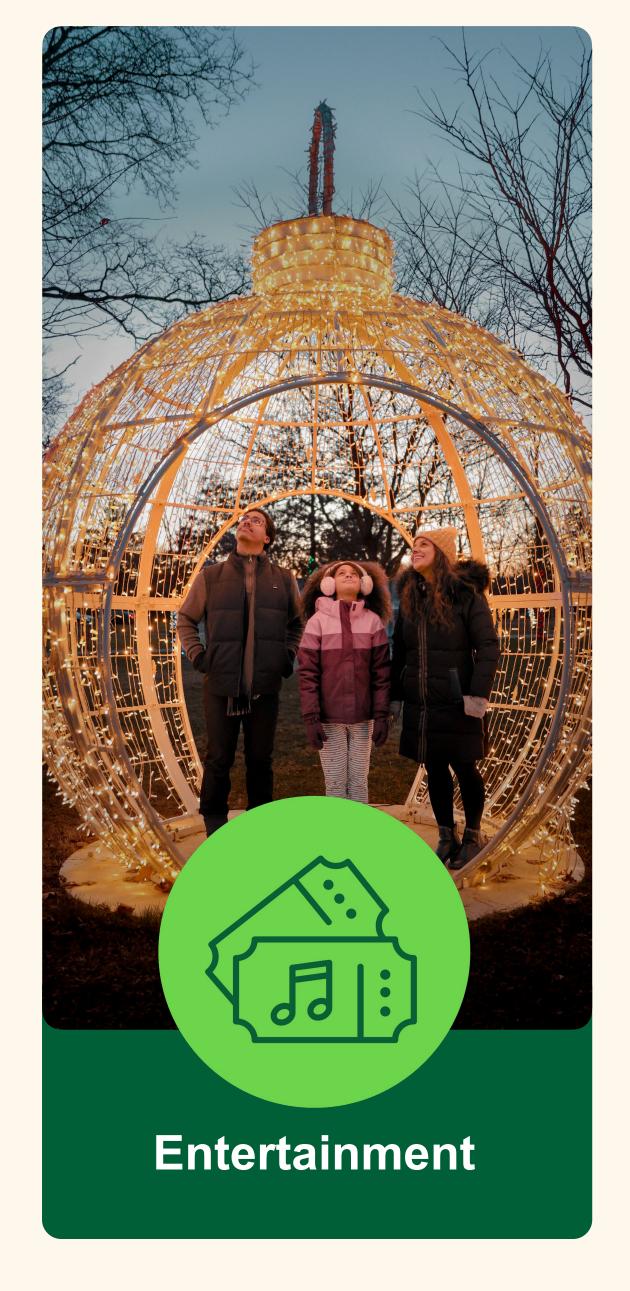
## 2023 Salar















April 28 & 29

## devonshiremall

40+ Exhibitors 53k+
Mall Foot Traffic



- 70+ Partners
- 750+ Passes Registered
- 2 Open Farms
  Activation Weekends



### 2023 Official Visitor Guide

Digital Page Views

**Print Copies** 

Advertising Partners













## 2023 AGM LaSalle Event Centre

June 15th

Partners
186

## Keynote Speaker Christopher Bloore



President & CEO

Tourism Industry Association of Ontario

















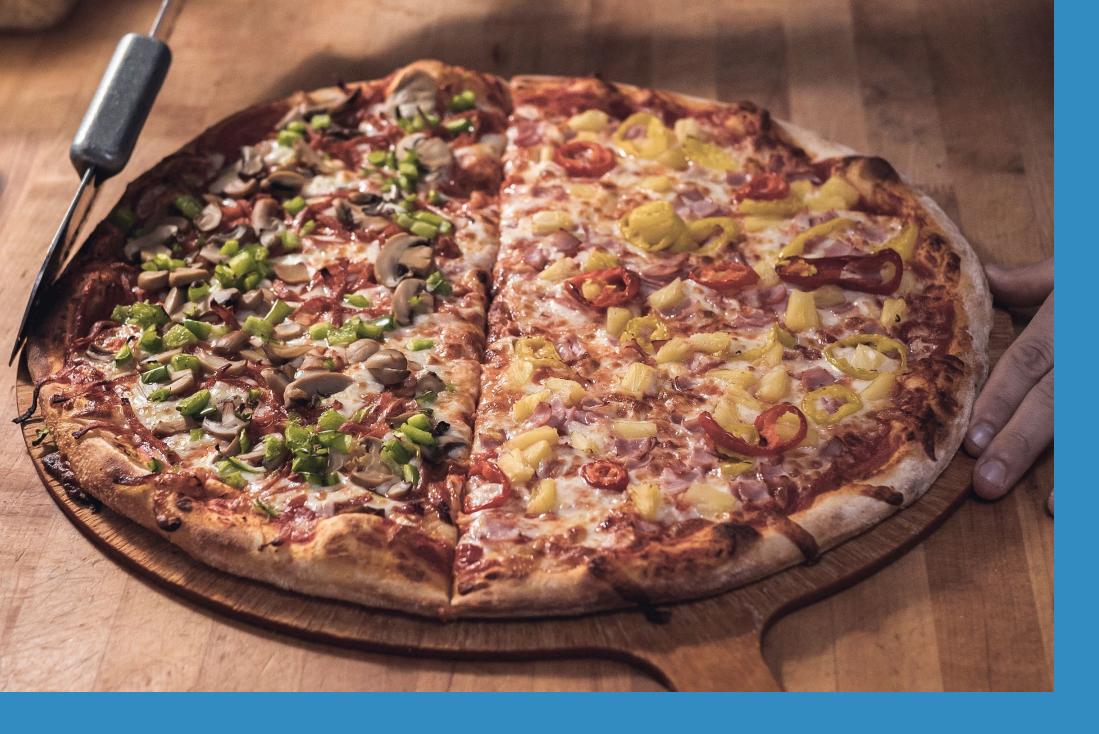
### 25+ Regional Partners













## ONTARIO Yours to discover

## Destination Ontario

## Spring Seasonal Spotlight (Food & Drink)

45k Clicks to visitwindsoressex.com 37.5k Partner Referrals



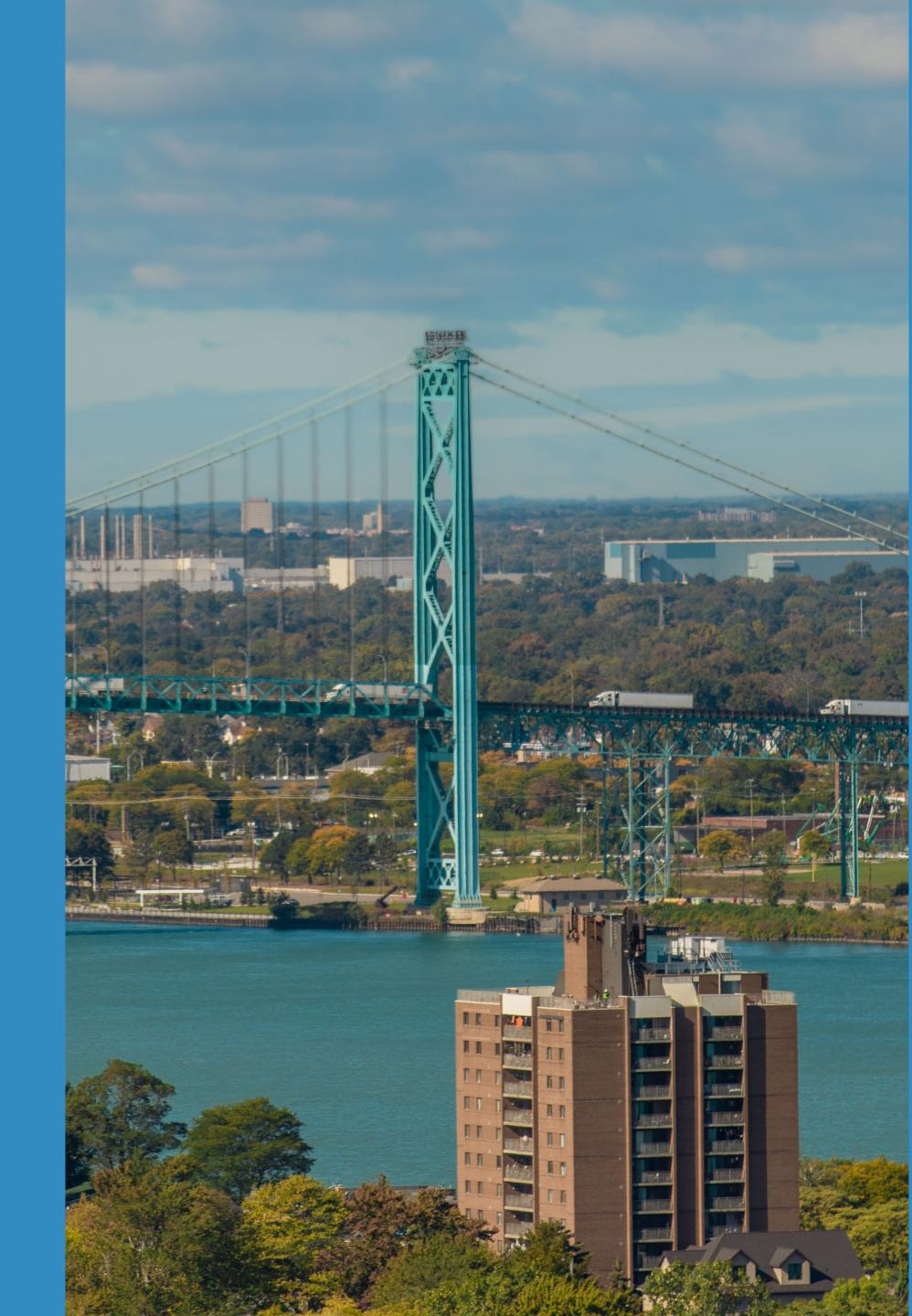
## Destination Ontario

U.S. Digital Partnership Campaign

741.8k U.S Traffic Clicks to visitwindsoressex.com

Top 3 Traffic Sources:

Detroit, MI Cleveland, OH Toledo, OH





ONTARIO
Yours to discover

## Destination Ontario

U.S. Broadcast Partnership Sept 13 & 14















## 3.2 million

Combined Listenership



## Event Activations

- 41 Activations
- 34 Locations Visited
- 60 Days
- 5.3k Inquiries

Partnership With:

ONTARIO
Yours to discover



## **ZCROSSROADS**

**Historical Guide** 

**Number of Locations** 

Launched October 12th



### Ontario Tourism Summit Accolades

## Two Awards of Excellence Wins

- Tourism Digital Marketing Award My Happy Place Campaign
- Travel Media Story Award

  BlackTipH Fishing Video Series





## Ontario Tourism Summit Accolades

## Gordon Orr

Recipient
Lifetime Achievement Award



## Where We Are Low



## Total Social Reach

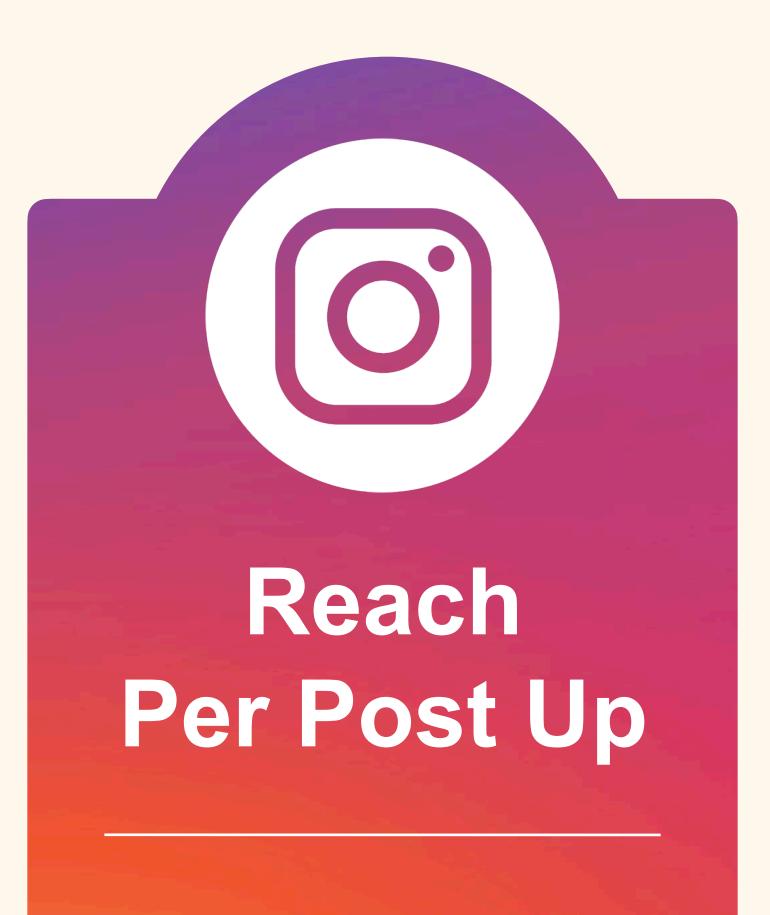




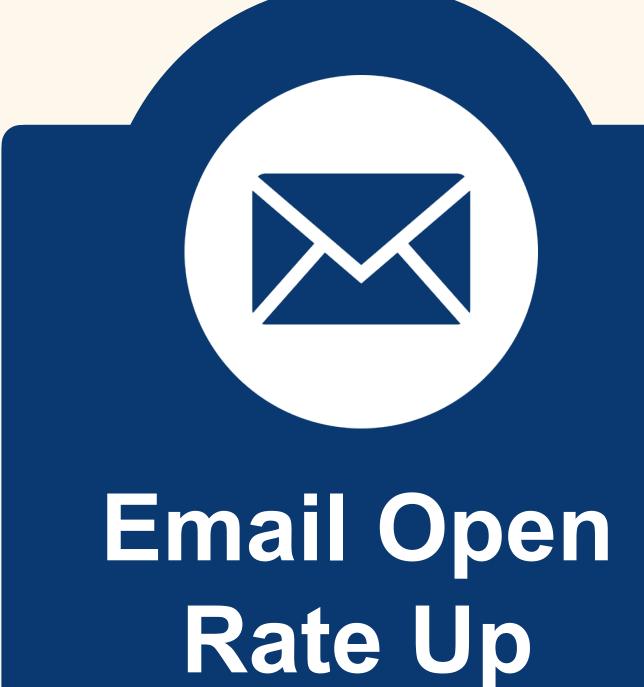


Reach
Per Post Up

45%



128%



9.8%



Hotel Indicators

Occupancy Rate

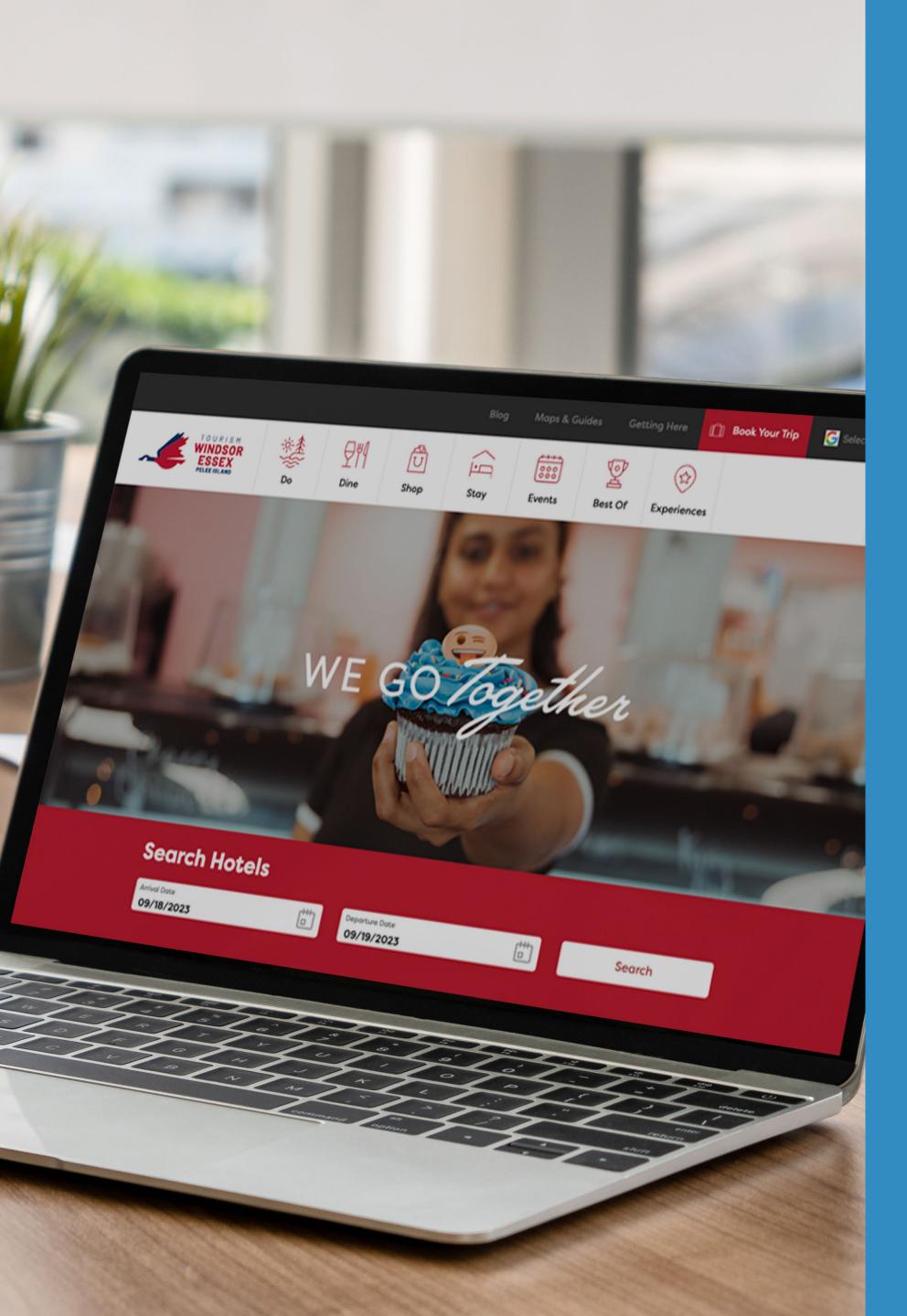
69.3%

Up 16.7%

Average Daily Rate

\$140.48

Up \$12.34



# Website Traffic Unique Visitors 2.1 million

Page Views

## 1.3 million

Up 17%

## Digital Referral Revenue

## 55151

inspirock™







## Impacts in context (2022)







#### \$669M VISITOR SPENDING

The \$669 million in visitor spending means that approximately **\$1.8 million was spent EVERY DAY** by visitors in Windsor Essex.



#### 9,563 JOBS

The number of jobs sustained by the visitor economy (9,563) supports **5.5% of all jobs** in Windsor Essex.



#### \$328M LABOR INCOME

The \$328 million in total income generated by the visitor economy is the equivalent of **\$1,980 for every household** in Windsor Essex.



#### \$155M PROVINCIAL & LOCAL TAXES

Each household in Windsor Essex would **need to be taxed an additional \$938** to replace the visitor taxes received by the provincial and local governments in 2022.

## Looking Into 2024







TWO-NATION DESTINATION ★























visitwindsoressex.com



## Destination Development & Marketing Plan





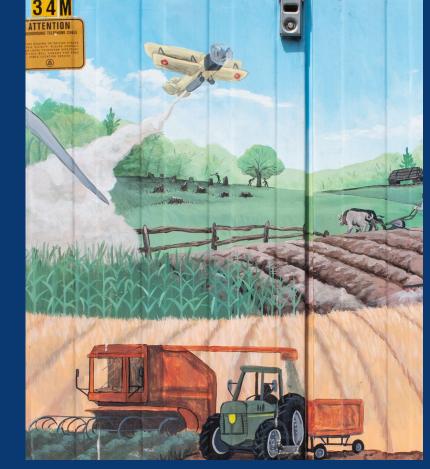


- New Member Onboarding
- Itinerary Development
- Marketing Campaign & Itineraries











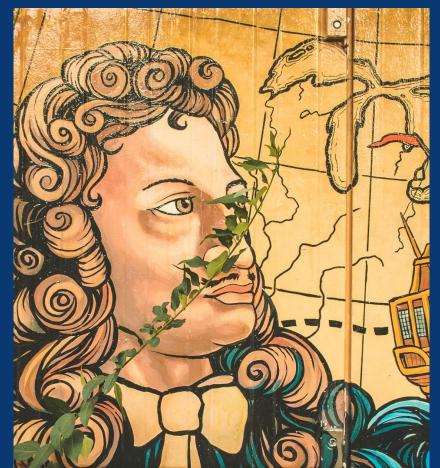


## Public Art Trail

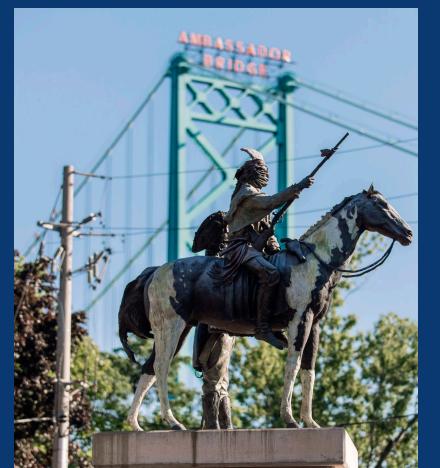
Launching Q2 2024















## Influencer Engagement 2023 Recap YTD

**Blog Page Views** 

**Of All Website Traffic** 

#### 2024 Planning

30 Creators

- Influential out-of-market partnerships
- Increase in creators from Michigan, Ohio, GTA including:



















## Online Photo Library

- Currently 5.3k Photos and Video Assets
- 4.8k Downloads
   by Stakeholders in 2023



### Tickets On Sale Now

\$40







## New Office

98 Chatham Street East Windsor, ON N9A 2W1

TF: 519.255.6530 info@tourismwindsoressex.com







# WE GO Together



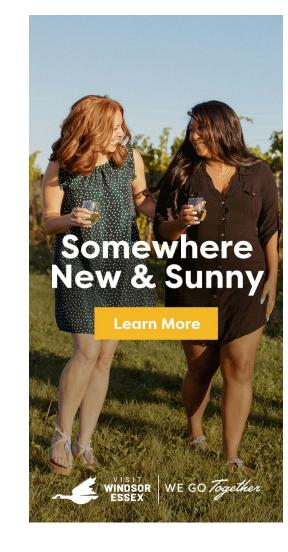














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