## Town of Tecumseh Business Improvement Area

2025 BUDGET & Two Years Actuals, Approved and Proposed

	Approved	Actuals	Approved	Budget	
	2023	2023	2024	2025	
REVENUE					
Levy <sup>1</sup>	\$235,000	\$235,169	\$235,000	\$300,000	
Associate Memberships Revenue	\$500	\$625	\$250	\$1,000	
Events Revenue	\$5,500	\$6,504	\$5,000	\$8,750	
Interest Revenue	\$1,500	\$5,828	\$5,000	\$5,825	
Miscellaneous Revenue	\$0	\$2,466	\$0	\$0	
TOTAL	\$242,500	\$250,593	\$245,250	\$315,575	
EXPENSES					
Administrative					
Fees/Permits/Licenses	\$500	\$0	\$0	\$0	
Wages & Salaries	\$57,500	\$47,763	\$65,545	\$85,800	
El Expense	\$1,250	\$1,090	\$1,265	\$1,970	
CPP Expense	\$3,278	\$2,642	\$3,868	\$4,689	
Clothing	\$2,000	\$0	\$0	\$0	
Accounting & Legal	\$14,500	\$10,278	\$18,055	\$10,462	
Bank Charges & Interest	\$2,000	\$286	\$300	\$200	
Meals & Entertainment	\$2,000	\$2,467	\$2,010	\$2,150	
Insurance (Town w HUB)	\$1,000	\$0	\$0	\$0	
Membership & Association Dues	\$250	\$360	\$710	\$707	
Office & Miscellaneous	\$2,000	\$9,000	\$2,260	\$15,552	Streaming, Governance training & Board policy manua
Software & Computer	\$3,000	\$4,116	\$2,140	\$2,326	
Freight & Courier Fees	\$200	\$303	\$0	\$0	
Repairs & Maintenance	\$2,000	\$1,210	\$1,535	\$1,640	
Rent	\$13,500	\$14,408	\$15,500	\$16,209	Total amount less pro-rated HST input tax credit
Rounding (Petty Cash)	\$0	\$0	\$0	\$0	
Telephone & Internet	\$3,000	\$1,402	\$1,625	\$1,624	
Conference & Seminars	\$4,000	\$2,330	\$2,825	\$1,900	
Travel	\$4,000	\$329	\$2,035	\$1,355	
Mileage	\$1,000	\$1,049	\$935	\$900	
Sub Total	\$116,978	\$99,031	\$120,608	\$147,484	
Advertising & Marketing					
Advertising & Promotions	\$17,000	\$15,065	\$30,805	\$43,580	

Sponsorships & Donations	\$3,500	\$0	\$1,150	\$1,900
Promotional Photography	\$1,000	\$0	\$0	\$0
Tecumseh Dollars	\$35,000	\$12,958	\$24,480	\$26,414
Website & Storage	\$10,000	\$9,180	\$930	\$475
Sub Total	\$66,500	\$37,203	\$57,365	\$72,368
Beautification & Events				
Beautification Projects & Events	\$90,000	\$54,694	\$107,280	\$82,725
Sub Total	\$90,000	\$54,694	\$107,280	\$82,725
EXPENDITURES TOTAL	\$273,478	\$190,928	\$285,253	\$302,577
SURPLUS(DEFICIT) before transfers	-\$30,978	\$59,665	-\$40,003	\$12,998
Transfer from/(to) Operating Reserve	\$4,500	-\$59,665	\$40,003	-\$12,998
Transfer from/(to) Special Projects	\$26,478	\$0	\$0	\$0
SURPLUS(DEFICIT)	\$0	\$0	\$0	\$0
RESERVE BALANCES				
Opening Balance	\$60,346	\$60,346	\$120,011	\$80,009
BIA Operating Reserve <sup>2</sup>	-\$30,978	\$59,665	-\$40,003	\$12,998
BIA Special Projects	\$0	\$0	\$0	\$0
Closing Balance TOTAL	\$29,368	\$120,011	\$80,009	\$93,006
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<sup>1</sup>NOTE: There is no levy increase in the 2024 Budget

<sup>2</sup>NOTE: Transfer of Reserve - Goal is to maintain a reserve of 25% of annual operating levy for expenses every 1st QTR.

<sup>3</sup>NOTE: Approved 2023 - SURPLUS(DEFICIT) did not properly balance to zero. Adjusted transfer from/(to) Operating Reserve to reconcile.

Special Project Reserve is to hold surplus of funds that are earmarked for Streetscaping