



The Corporation of the Town of Tecumseh

Public Works & Engineering Services

To: Mayor and Members of Council

From: Phil Bartnik, Director Public Works & Engineering Services

Date to Council: Tuesday, April 22, 2025

Report Number: PWES-2025-29

Subject: 2024 Vehicles – Award of Single Axle Plow

Recommendations

It is recommended:

That report PWES-2025-29 2024 Vehicles – Award of Single Axle Plow **be received**;

And that the purchase of the Single Axle Plow in the amount of \$388,001 plus HST **be awarded** to Viking Cives Ltd.;

And further that the funding allocation, reflecting a total budget requirement of \$388,071 with a \$63,071 increase to the original allocation **be approved and accommodated** as:

- Fleet Lifecycle Reserve – Increase from \$325,000 to \$388,071

Background

At the May 13, 2024, Regular Meeting of Council, Council authorized Administration to obtain quotations for the 2024 Supply of Various Vehicles within Report [PWES-2024-27](#) (Motion: RCM-117/24) which identified a Single Axle Plow for the Public Works & Transportation (PWT) Division. A Single Axle Plow is a primary piece of equipment used for all winter control and snow removal throughout the Town.

Comments

As a municipality within Ontario, the Town of Tecumseh is a member of the Association of Municipalities of Ontario (AMO). AMO provides several programs and resources for municipalities including group buying programs. Local Authority Services (LAS), a division of AMO, is a founding partner of Canoe Procurement Group of Canada.

Canoe Procurement Group of Canada is one of the largest public sector buying groups in the country and combines the purchasing power of over 5,000 public and not-for-profit organizations throughout Canada.

Canoe provides competitively priced and sustainable co-operative business services for Ontario municipalities and the broader public sector. All offerings have undergone a formal competitive bid process, ensuring compliance with purchasing by-laws and trade agreements. Administration has determined that sourcing the current procurement through this method is an effective and efficient utilization of resources and follows the appropriate by-laws and agreements.

Town of Tecumseh Administration contacted Viking Cives Ltd. (Viking) and requested a quotation through the Canoe procurement program and worked with the vendor to arrive at the recommended quotation.

The pricing received for the required Single Axle Plow has come in over the estimated budget. Over the last few years, the pricing and delivery dates for all large size equipment have become unpredictable and quickly changing. Supply chain issues, as well as global exchange rates, are just a few of the contributing factors. Due to these issues, the cost of heavy equipment continues to increase at a higher-than-expected rate.

The quotation submitted by Viking has been reviewed and fulfills the needs of the PWT Division. The Single Axle Plow is identical to a unit supplied to the Town three years ago. All of the Town's snow plow equipment is manufactured and installed by Viking. It allows the Town staff to be familiar with all equipment and the ability to operate each unit allows for overall optimization of Town staff during winter control season.

Administration recommends that the Town proceed with the award of the Single Axle Plow with a total price of \$388,001 inclusive of outfitting costs plus non-rebated HST.

Consultations

Financial Services
Local Authority Services (LAS), AMO Business Services

Financial Implications

Link to Strategic Priorities

Applicable	2023-2026 Strategic Priorities
<input type="checkbox"/>	Sustainable Growth: Achieve prosperity and a livable community through sustainable growth.
<input type="checkbox"/>	Community Health and Inclusion: Integrate community health and inclusion into our places and spaces and everything we do.
<input checked="" type="checkbox"/>	Service Experience: Enhance the experience of Team Tecumseh and our citizens through responsive and respectful service.

Communications

Not applicable

Website Social Media News Release Local Newspaper

This report has been reviewed by Senior Administration as indicated below and recommended for submission by the Chief Administrative Officer.

Prepared by:

Dana Reid
Public Works & Engineering Services Assistant

Reviewed by:

Kirby McArdle, P.Eng.
Manager Public Works & Transportation

Reviewed by:

Tom Kitsos, CPA, CMA, BComm
Director Financial Services & Chief Financial Officer

Reviewed by:

Phil Bartnik, P.Eng.
Director Public Works & Engineering Services

Recommended by:

Margaret Misek-Evans, MCIP, RPP
Chief Administrative Officer

Attachment Number	Attachment Name
None	None